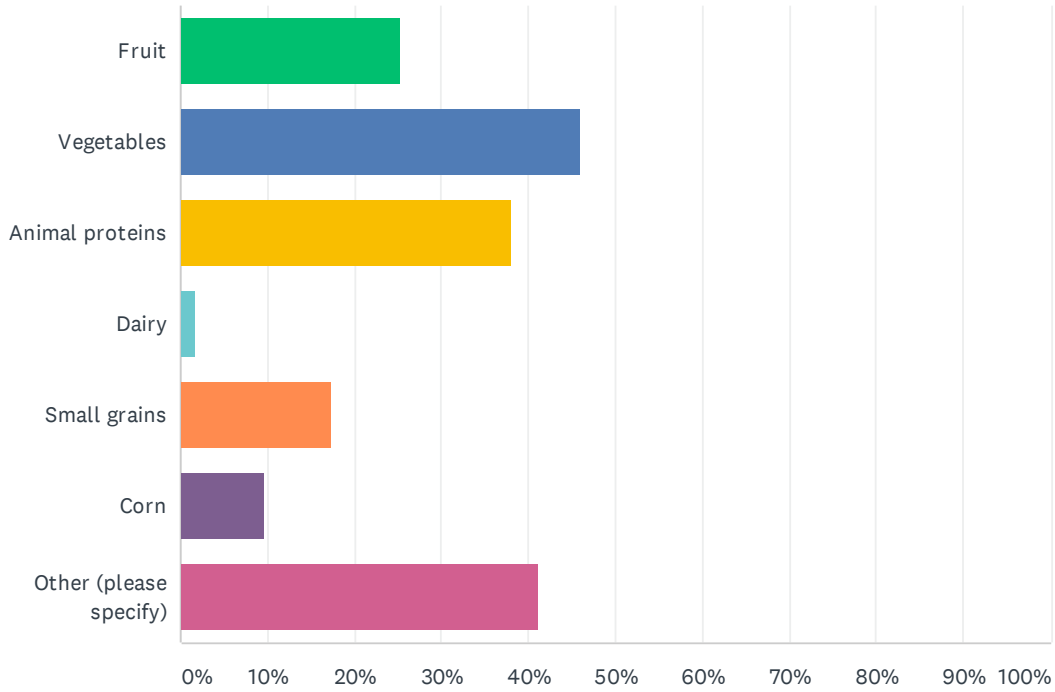


Q1 OPTIONAL: Farm name and contact info (this will help us follow up with you if needed)

Answered: 41 Skipped: 22

Q2 My farm produces (select all that apply)

Answered: 63 Skipped: 0



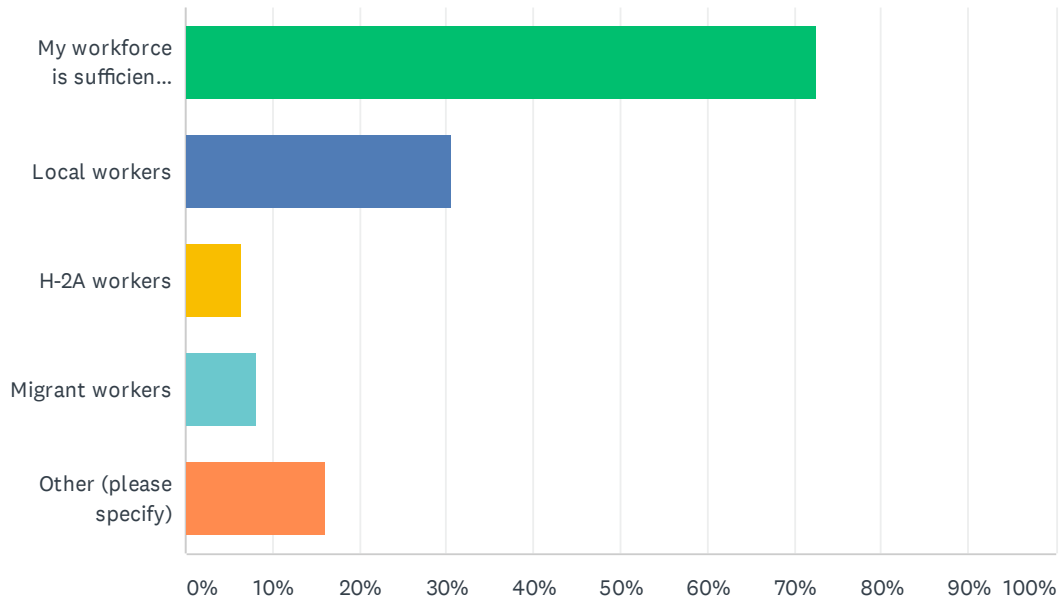
ANSWER CHOICES	RESPONSES	
Fruit	25.40%	16
Vegetables	46.03%	29
Animal proteins	38.10%	24
Dairy	1.59%	1
Small grains	17.46%	11
Corn	9.52%	6
Other (please specify)	41.27%	26
Total Respondents: 63		

Q3 County

Answered: 63 Skipped: 0

Q4 Of the current sources of farm workers you employ, which has or will have insufficient supply of qualified WORKFORCE for your farm in 2020?
Select all that apply

Answered: 62 Skipped: 1



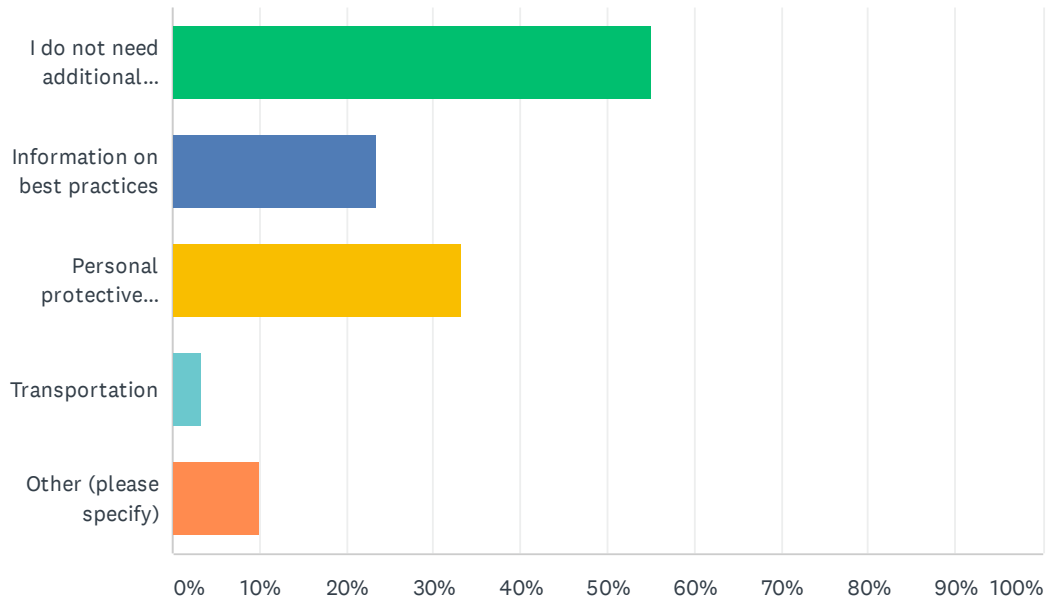
ANSWER CHOICES	RESPONSES	
My workforce is sufficient now	72.58%	45
Local workers	30.65%	19
H-2A workers	6.45%	4
Migrant workers	8.06%	5
Other (please specify)	16.13%	10
Total Respondents: 62		

Q5 What other specific WORKFORCE issues do you FORECAST related to COVID-19?

Answered: 36 Skipped: 27

Q6 What resources do you need to provide a healthy work environment for your workers in response to the COVID-19 epidemic? Select all that apply

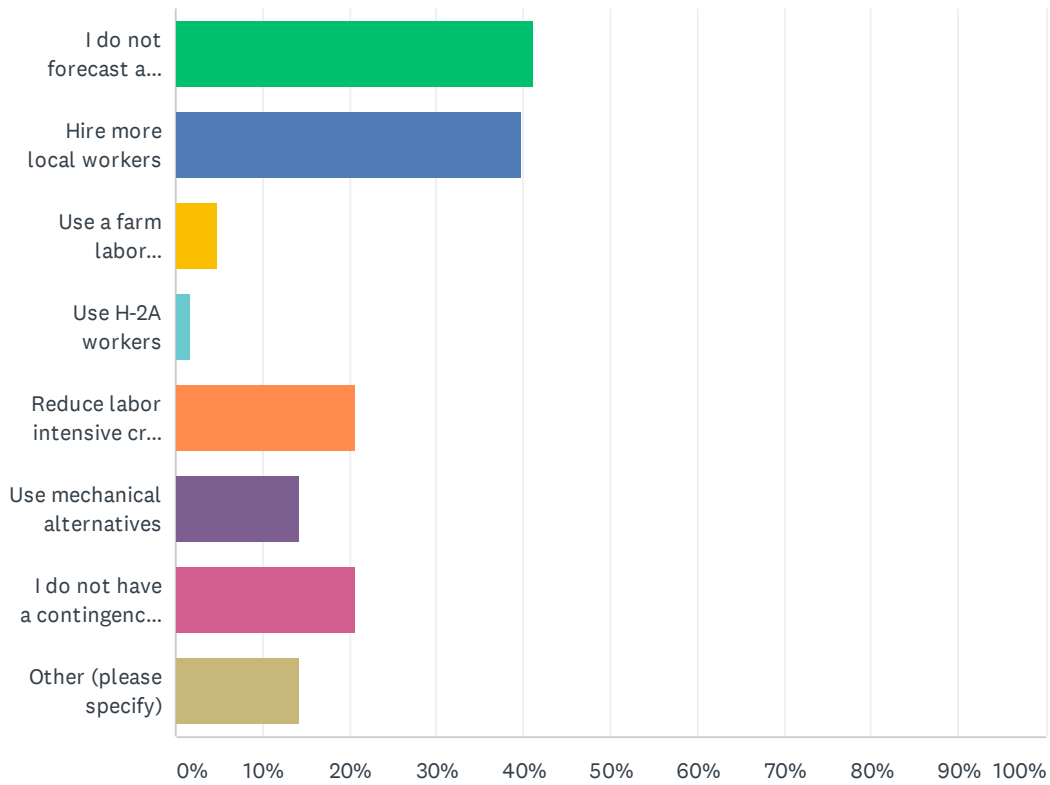
Answered: 60 Skipped: 3



ANSWER CHOICES	RESPONSES	
I do not need additional resources	55.00%	33
Information on best practices	23.33%	14
Personal protective equipment	33.33%	20
Transportation	3.33%	2
Other (please specify)	10.00%	6
Total Respondents: 60		

Q7 Which of these are part of your contingency plan for a WORKFORCE shortage? Select all that apply

Answered: 63 Skipped: 0



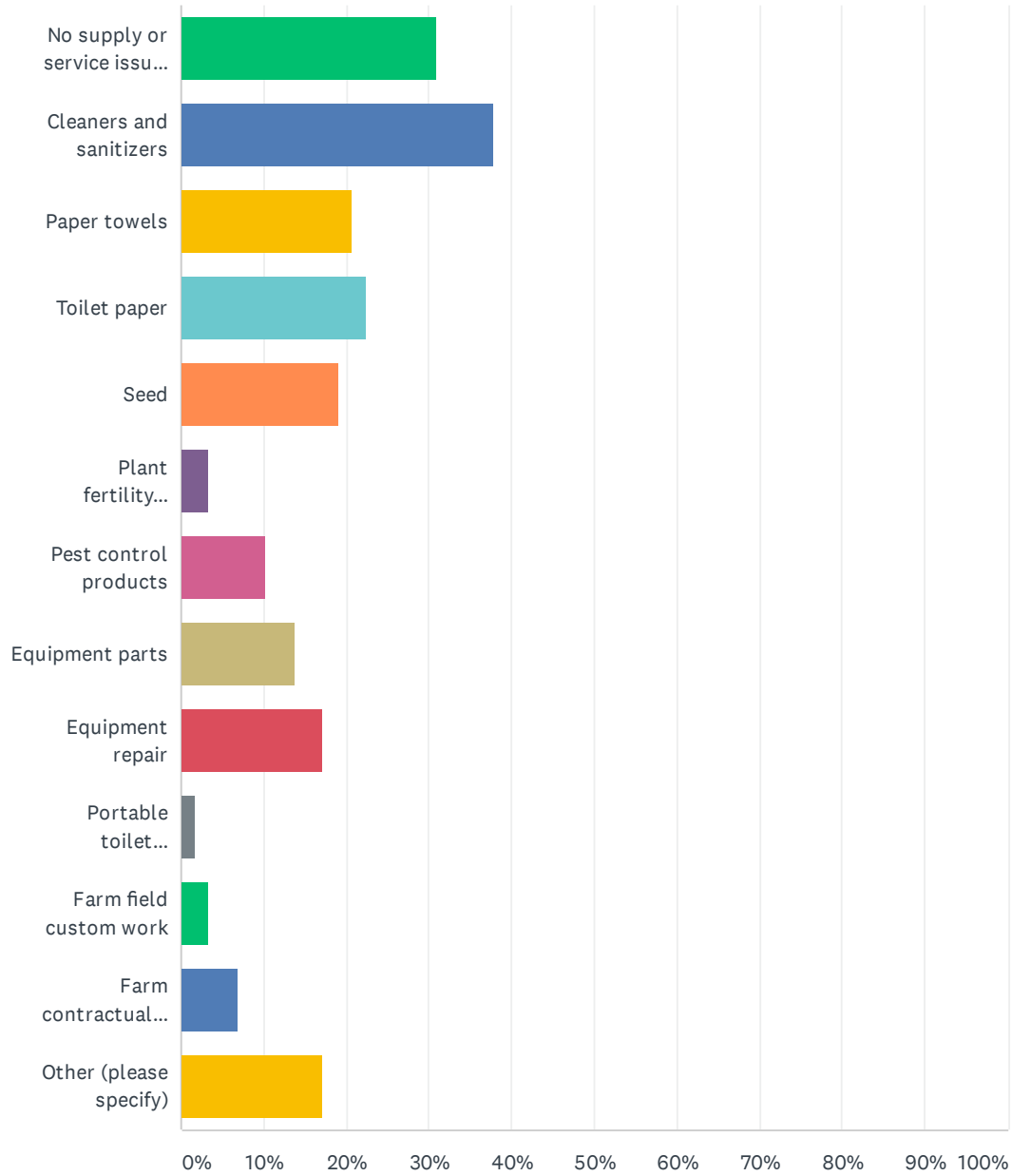
ANSWER CHOICES	RESPONSES	
I do not forecast a workforce shortage	41.27%	26
Hire more local workers	39.68%	25
Use a farm labor contractor	4.76%	3
Use H-2A workers	1.59%	1
Reduce labor intensive crops	20.63%	13
Use mechanical alternatives	14.29%	9
I do not have a contingency plan for workforce	20.63%	13
Other (please specify)	14.29%	9
Total Respondents: 63		

Q8 What else would help you in the event of a workforce shortage?

Answered: 17 Skipped: 46

Q9 What specific FARM SUPPLY and SERVICE constraints do you see NOW? Select all that apply

Answered: 58 Skipped: 5



COVID-19 Related Ag Producer Feedback

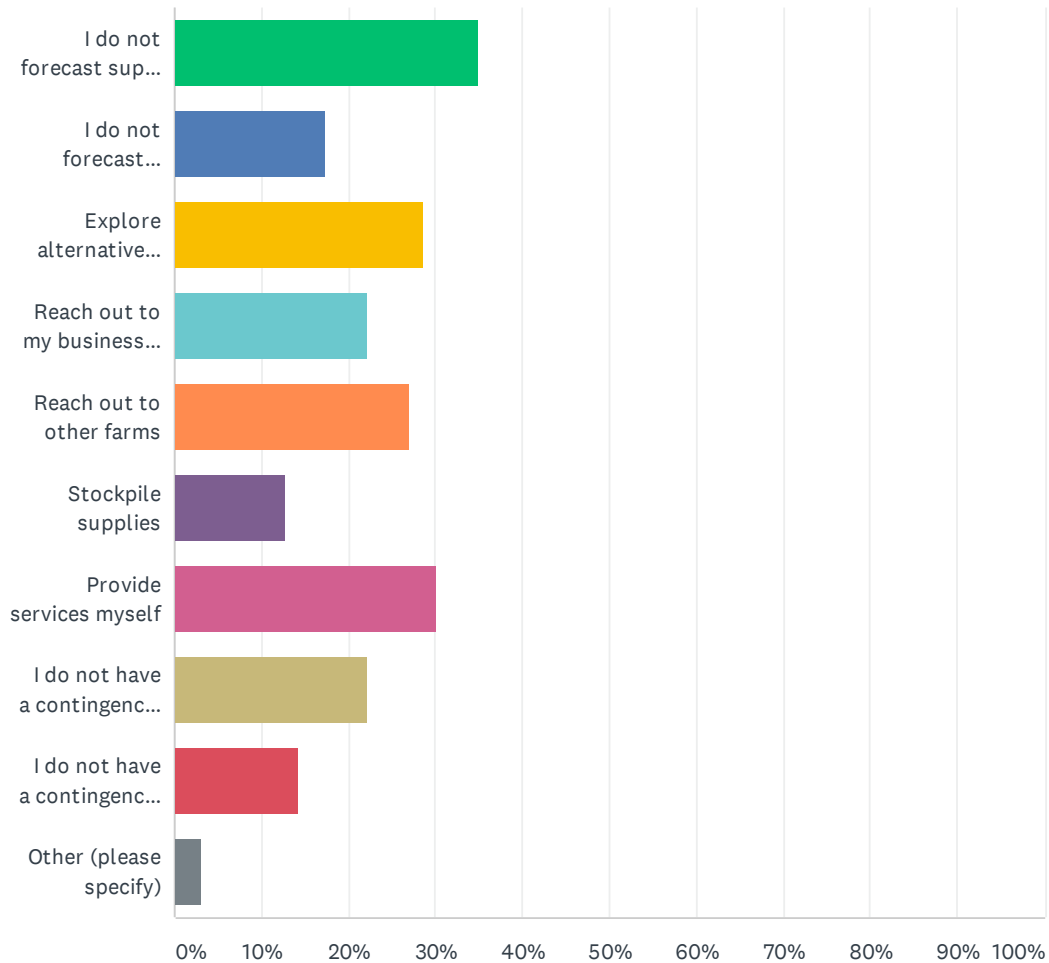
ANSWER CHOICES	RESPONSES	
No supply or service issues for my farm	31.03%	18
Cleaners and sanitizers	37.93%	22
Paper towels	20.69%	12
Toilet paper	22.41%	13
Seed	18.97%	11
Plant fertility products	3.45%	2
Pest control products	10.34%	6
Equipment parts	13.79%	8
Equipment repair	17.24%	10
Portable toilet servicing	1.72%	1
Farm field custom work	3.45%	2
Farm contractual services (infrastructure, business services, etc.)	6.90%	4
Other (please specify)	17.24%	10
Total Respondents: 58		

Q10 What other specific FARM SUPPLY and SERVICE constraints do you FORECAST?

Answered: 17 Skipped: 46

Q11 Which of these are part of your contingency plan to provide your farm with SUPPLIES and/or SERVICES if your current vendors/providers cannot? Select all that apply.

Answered: 63 Skipped: 0



COVID-19 Related Ag Producer Feedback

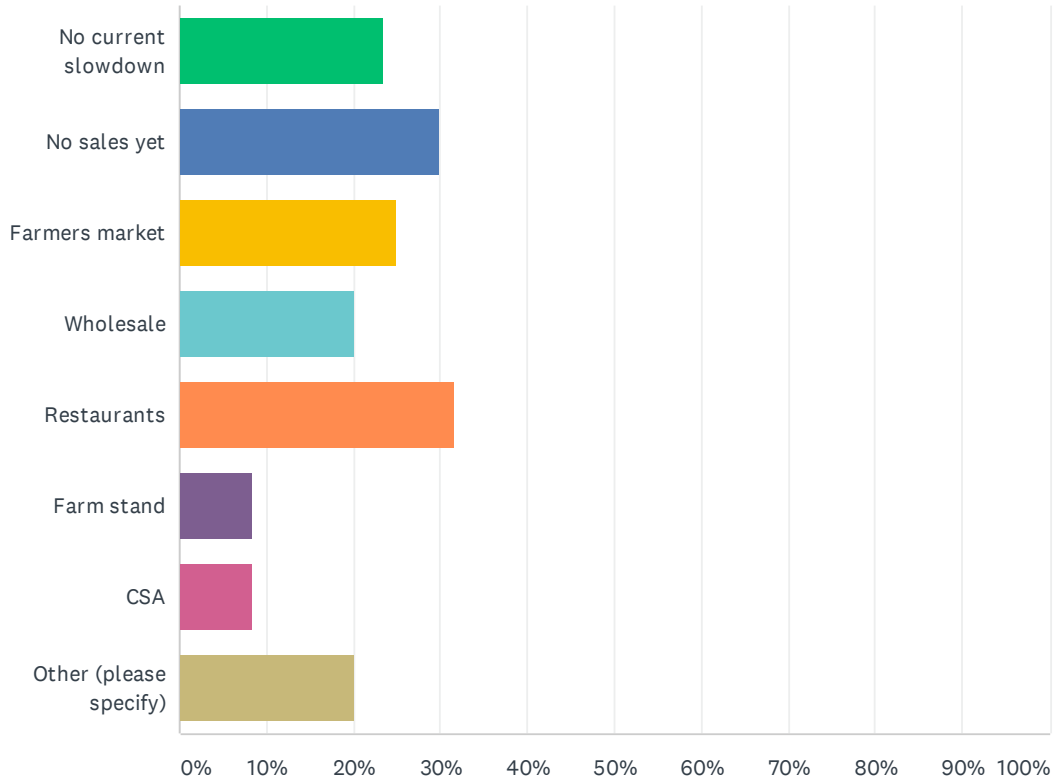
ANSWER CHOICES	RESPONSES	
I do not forecast supply issues	34.92%	22
I do not forecast service issues	17.46%	11
Explore alternative marketplaces for these	28.57%	18
Reach out to my business network	22.22%	14
Reach out to other farms	26.98%	17
Stockpile supplies	12.70%	8
Provide services myself	30.16%	19
I do not have a contingency plan for supplies	22.22%	14
I do not have a contingency plan for services	14.29%	9
Other (please specify)	3.17%	2
Total Respondents: 63		

Q12 What else would help you in the event of farm SUPPLY and SERVICE constraints?

Answered: 15 Skipped: 48

Q13 Of the MARKET channels that you use, which have currently slower demand or otherwise constrained due to COVID-19?

Answered: 60 Skipped: 3



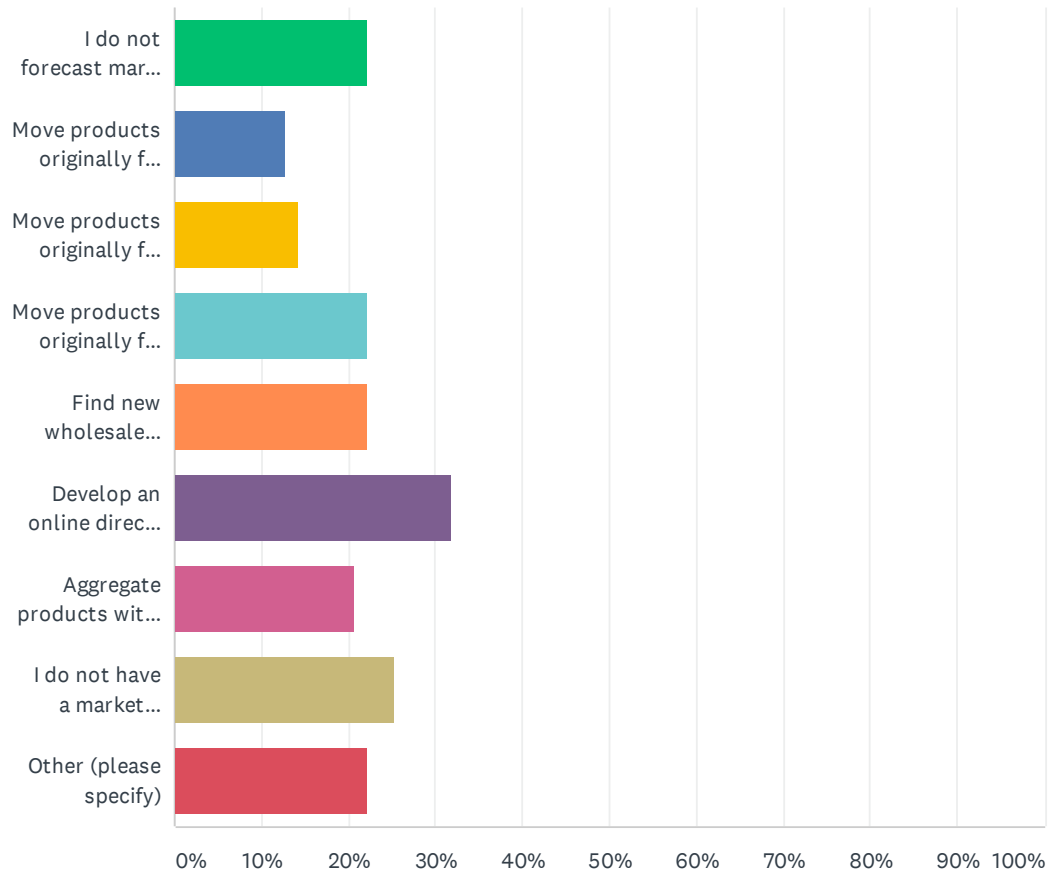
ANSWER CHOICES	RESPONSES
No current slowdown	23.33% 14
No sales yet	30.00% 18
Farmers market	25.00% 15
Wholesale	20.00% 12
Restaurants	31.67% 19
Farm stand	8.33% 5
CSA	8.33% 5
Other (please specify)	20.00% 12
Total Respondents: 60	

Q14 What MARKET issues to you FORECAST?

Answered: 33 Skipped: 30

Q15 Which of these are part of your contingency plan for additional MARKET channel sales if your current customers are unable to buy? Select all that apply

Answered: 63 Skipped: 0



ANSWER CHOICES	RESPONSES	
I do not forecast market channel interruptions for my farm	22.22%	14
Move products originally for direct markets (farmers market, farm stand and/or CSA) into wholesale markets	12.70%	8
Move products originally for restaurants into wholesale markets	14.29%	9
Move products originally for restaurants into other direct markets	22.22%	14
Find new wholesale buyers	22.22%	14
Develop an online direct to consumer sales platform for my farm	31.75%	20
Aggregate products with other farms through an online direct to consumer sales platform	20.63%	13
I do not have a market contingency plan	25.40%	16
Other (please specify)	22.22%	14
Total Respondents: 63		

Q16 What else would help you in the event of MARKET channel constraints?

Answered: 16 Skipped: 47

Q17 What else should we know?

Answered: 19 Skipped: 44